Financial Analyst (Part-Time Consultant)

Project Equity grows community wealth by retaining successful local businesses through employee ownership transitions

Do you want to see a world where the average employee has economic security and businesses help build resilient communities? So do we! Project Equity helps employees become owners of the businesses where they work. We raise awareness of employee ownership as a business succession strategy, conduct business outreach and education, and provide direct support for business owners and employees to transition to employee ownership. Project Equity is currently expanding into multiple regions around the country.

Help us tap incredible momentum

Project Equity’s success has garnered coverage from media outlets such as Forbes, Fast Company, National Public Radio (NPR) and the Washington Post and has propelled us forward as a national leader in the movement to harness employee ownership to maintain thriving local businesses, create quality jobs, and address income and wealth inequality.

As part of our mission to scale employee ownership, Project Equity supports businesses with the financial analysis necessary to support the transition to employee ownership.

Your role

As the Financial Analyst, you will conduct financial feasibility assessments for Project Equity clients as part of a client team using Project Equity’s proprietary Feasibility Model.

What you will do

Reconcile financial statements:

- Create comparative statements in Project Equity’s Feasibility Model using 3-5 years of client data, including P+Ls, Balance Sheets, and Cash Flow statements if available. Ensuring all numbers tie to the client originals.

Basic historical analysis:

- Calculate growth percentages for each line item, including sales growth rates from year to year, profit margins for each year, and EBITDA for each year.
- Dig into company trends, including determining past growth rates and cost drivers specific to the company.
- Understand the Balance Sheet position and changes over the period.
- Create a list of questions for the client to clarify inconsistencies and/or fluctuations in historical data.
Financial Projections:
- Develop 5 year cost projections based on client and market data, in consultation with the client team.
- Create best, base, and worst case scenarios based on the unique situation of each business.
- Benchmark company growth rate, COGS, and Balance Sheet using IBIS reports (log-in information to be issued) and other sources as needed.
- Refine through consultation with the Project Manager and client.
- Ensure integrity of the Feasibility Model through all changes (e.g. separate worksheets remain linked, formulas remain intact, etc.).

Debt Capacity Analysis:
- Calculate Free Cash Flow scenarios in consultation with the Project Manager.
- Support iteration of scenarios as needed.

Other Project Support:
- Attend internal planning meetings.
- Support development of presentation slides and or PDF’s.

How you work
- You have excellent organization, planning, and follow through.
- You are goal-oriented and able to stay focused on and successfully achieve milestones in a short period of time. Juggling multiple projects is not a problem for you.
- You are passionate about making a difference and supporting employee-owned businesses.
- You are excited to work with a small, very agile, remote, fast-moving and sophisticated team.

Your experience includes
- You have at least 2 years of financial analysis and / or accounting experience.
- You are facile in an Excel or Google Sheets environment.
- You have experience managing your own projects, meeting key milestones, and working across teams.
- You thrive in a professional environment and enjoy distilling and presenting data and information.
- BA/BS required, MBA or advanced degree preferred.

Important notes about this role
1. You will work on projects on an as needed basis with a 1-2 week turnaround on each stage listed above. Turnaround will be determined by Project Equity needs and Analyst availability.
2. Each project will last from 2-3 months. We anticipate an average of 6 hours/week but no more than 10-12 hours/week.
3. The work can be done asynchronously (based on your schedule), with the exception of 60-90 min of meetings per week.
4. You may choose to work on one or more projects concurrently depending on your capacity.

**To apply:** Please upload your resume and cover letter [here](#). In your cover letter, please explain what motivates you to work with Project Equity, and how your experience, skills and commitment will advance our work to create a more equitable economy.

Learn more at [www.project-equity.org](http://www.project-equity.org).

*Project Equity is an independent operating project of the nonprofit umbrella organization, Multiplier, a nationally recognized nonprofit with a growing portfolio of innovative initiatives that conserve and protect a sustainable and resilient world (www.multiplier.org)*

*Multiplier and Project Equity celebrate diversity and are committed to building teams and partnerships that represent a variety of backgrounds, perspectives, and skills. Multiplier and Project Equity are also committed to providing an environment of mutual respect that is free from discrimination and harassment. Multiplier and Project Equity prohibit discrimination in its governance, programs and activities on the basis of race, color, national origin, age, disability, religion, gender, sexual orientation, gender identity, genetic information, political beliefs, reprisal, marital status, amnesty, status as a covered veteran, because all or part of an individual’s income is derived from public assistance, or for any other non-merit based factor.*